

Sophie PIERARD NAPHEGYI

French bilingual English
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STRENGTHS: COACHING – NEGOTIATE – CREATE – ANALYSE – SYNTHESIZING – MANGAGE & ORGANIZE

Since 2001 Les Bonheurs de Sophie Sprl - MANAGER : Consultant - Coach & Therapist

- Creating and selling of a shareholders' identification database - modelling reports
- Renovation, management and sale of the "Ferme des Bonheurs" : seminars, gourmet workshops and catering - real estate
- Creation and management of websites and blogs and www.lesbonheursdesophie.eu & www.c9moon.eu
- and weighing systems for commercial vehicles = www.pesage-embarque.eu
- C9mOOon - NumCoach Therapy and Coaching consultations
- Book on healthy homemade breads "pains maison : façonnez votre vitalité"
- Various consultant projects:
 - finance & financial communication,
 - professional networks Boostzone
 - onboard weighing systems,
 - wood industry ...

15 years of professional experience within the company

Year 1998 Lundbeck NV in Brussels ASSISTANT TO THE PRESIDENT (*Regional Vice President – CEO Benelux & France subsidiaries*)

4/96 – 3/98 CONSULTANT & TRAINING

OTC Business Management and Administration - University of Paris V (1997/1998) - Major Promotion

- Mission at EDF (ISIS Automotive service), as part of a total quality control: business consultancy and assessment of fleet management with implementation of quality procedures and realisation of dashboards for evaluation and monitoring procedures.

- Realization of a documentary file and an article "Is working 35 hours creating jobs?".

Consultant's missions: organisation, computer science, accounting & finance.

3/92 – 3/96 Lundbeck SA à Paris – Psychiatry

Danish pharmaceutical company focused on the distribution of psychotropic drugs from its own research. French commercial subsidiary founded in March 1992 in Paris.

Responsible Administration & Finance

Personnel Management - General Services

Accounting & Finance Manager

- Development and monitoring budgets for Administration - Sales Force
- Budgets consolidation and simulations - short term plans
- Implementation of tools for the automatization of recurrent jobs
- Consultant: establishment of financial reporting, management control and reporting

Responsible for IT: Implementation/network/accounting and analytical Sybel

Sales/Units Statistics

& ASSISTANT TO THE PRESIDENT (*CEO France, Belgium & Luxemburg subsidiaries*)

Responsibilities of General Secretary: representation to third parties, legal file management

Mergers & acquisition projects

Lobby operations - daily management of Belgian French and confidential business

Missions for the President and Vice-president of the Dane headquarters

Organization meetings – national and international VIP congresses

1/91 – 8/91 Debocial – family Holding: **ASSISTANT** of a business man
Management, Administration & Finance: Real Estate - Minority Interests - Art
Marketing & Sales: 48 hectares of vineyards in Saint-Estèphe - Médoc

6/88 – 6/90 Merrill Lynch Capital Markets Investment banking – Mergers & Acquisitions

Analyst « M&A » (Mergers & Acquisitions)

- Financial analyzes: companies/industries, acquisitions (France, Europe & USA)
- Head of sales mandates: identifying targets or buyers - customers
- Coordination of M & A (France, London and New York)

Documentation/Research/Assistant to M&A Director

- Setting up the network and databases
- Research and Documentation - Client presentations - Administration

7/86 – 5/88 McKinsey & Company – management consulting

Assistant to an Associate Partner

Records management and monitoring - customer relationships and teams of Consultants support

Team Secretary for 3 Senior Consultants

10/83 – 6/86 Richardson Vicks Laboratory (Personnel Department – General Services)

2/83 – 9/83 Hoechst Laboratory (Management of orders)

TRAINING en Management (1989) & Financial analysis (1990)

Interests en Human Sciences, arithmology, nutrition & gastronomy, photo, arts & literature, nautical sports

Human Sciences

I have always been fascinated by numbers and mathematics, and after more than 20 years studying and a lot of research in arithmology, the science of numbers, I develop in 2006 a new discipline, c9mOOn® - NumCoach® Therapy around numerology, as a therapy or coaching tool for a reconciliation with yourself to become actor of your life.

Use this tool in business for an effective recruitment or to calculate the best company name.

Unlike the European method, I studied the numbers in Paris (1995), according to the Pythagorean approach, which uses all the names of civil status.

Curious, I explore depth studies, using and integrating the many facets of the human sciences (psychotherapy, Tomatis method, Gestalt therapy, MLC - method to release breast-plates) for a well being of the individual as a whole: the pendulum, Magnetism, colours, philosophy of the tarot, meditation, breathing, aromatherapy, Bach flowers, the LFS. Without forgetting the benefits of a delightful cooking www.lesbonheursofsophie.com.

Naturopath studies (IHMN Belgium)

More information on these tools www.c9moon.com and www.zenandboost.com